

## FDM4 Users' Conference



### FDM4's 2017 Annual Users' Conference a Success!

We would like to thank everyone who attended the 2017 Annual FDM4 Users' Conference in Las Vegas - making it one of our largest to date.

Users were excited to see live demonstrations of the new FDM4 Enterprise Browser-Based Framework, and the many features and enhancements that have been keeping us busy this past year.

After two days filled with consecutive presentations and sessions, customers had a chance to relax and unwind at exclusive events. Tuesday evening was the FDM4 Fun Night at The Kingpin Suite and included bowling, as well as a timed RF scanning race. Wednesday evening customers were invited to a dinner at the NOVE Italiano at the Palms Resort where they enjoyed a beautiful view of Las Vegas and some of the best food we have ever had at a conference.



## Progress Presentation

### The Changing World of Business Applications

Colleen Smith, SVP/GM Progress answered the question "Where will the future of Business Applications take us?"

Modern business applications, explained Smith, need to be accessible on multiple devices - both on the Cloud and On-Premise. Data volumes will skyrocket and applications will need to process that data faster.

Smith highlighted that ERP applications generate a lot of data. Organizations can leverage this data in order to provide better and more actionable insight.

Smith educated attendees on the "Internet of Things" - the interconnection via the network of computing devices embedded in everyday objects, enabling them to send and receive data. We are excited to see Progress' future tool releases which will allow us to embed this up & coming technology into our future applications.

All this confirmed that FDM4's move to modernize applications with browser-based technology will ensure that clients are able to keep pace with a rapidly changing business and technology landscape.



Colleen Smith  
Sr. VP & GM Progress

Smith presented on behalf of Progress on the benefits of going browser-based.

## Technical Corner

Keep an eye out for an upcoming News Alert with critical information to help protect your company from the recent Wannacry/ Wcrypt ransomware attack.

## Press Room

### Users' Group Discussion Format is Working

We are excited to see the volume of request that are resulting from the Users' Group Discussion is shrinking - proving that the format at the Users Group is having a positive effect.

One topic that had a high level of interest was Tokenization, as a result FDM4 will be moving it to the base sooner than originally planned.

Start planning your upgrade to V16 now to ensure you can benefit from this enhanced form of credit card security.

### Revised Billing Process

Mike Cutsey reviewed the revised billing process at the User's Conference, which was well received by those in attendance.

A formal letter will be sent out in the near future explaining in more detail the new method for billing projects on a monthly basis, along with a project status summary containing monthly statuses on project completions and billing.

## Upcoming Events

### FDM4 @ MAGIC

Date: August 14-16, 2017

Location: Mandalay Bay Convention Center

Join us for drinks and appetizers at Kumi Restaurant Monday August 14th from 6:00 - 8:00 p.m.



Software to Grow Your Business



## Zebra Presentation

### Zebra TC8000 Touch RF Gun & Browser-Based FDM4 WMS.

Greg Evans, Zebra Senior Product Manager & Amanda Honig Zebra America's Portfolio Marketing Manager gave a compelling presentation at the FDM4 Annual Users Conference. The presentation included a hands-on demo of the latest in RF technology including the TC8000 Touch Computer, as well as Bluetooth Headsets for speech directed solutions.

The session began with the explanation that 1 hour per worker is lost every day interacting with RF scanning devices that don't have the enhancements of the TC8000. The solution?

The new Zebra TC8000 Touch Computer has been designed to help boost warehouse productivity so employers can recoup that lost time. In addition to the ergonomic design, the TC8000 is rugged - with the most extreme drop rating, and the most powerful battery in its class.

Zebra announced a rebate program that would help clients to move to the new TC8000 Touch Computer - so make sure to reach out to us to plan your upgrade strategy.

As mentioned in previous newsletters, because the new TC8000 utilizes touch capabilities, it will only be compatible with our Browser-Based WMS - launching this summer.

The new browser-based WMS replaces the old "green screens" with elegant, simple, easy to read, graphics-based, all-touch screens - NOW with the ability to search and filter. With the simplicity of the new WMS, combined with the intuitive TC8000 touch screen RF Gun you're guaranteed to reduce the training time of new employees.

John and Mike will be reaching out to Customer's individually to discuss an upgrade strategy to ensure every business can take advantage of the new WMS.



Greg Evans  
Senior Product Manager, Zebra Technologies

Evans presented at the FDM4 Users' Conference on the benefits of adopting the TC8000 Mobile Touch in a warehouse.

## Employee Spotlight

This month's Employee Spotlight is on **Angel McDermott**

Angel has worked hard to bring the Users' Conference to life this year. From organizing the hotel rooms at the Palms Casino and Resort to booking the amazing events during the evening - it could not have come to completion without her hard work and dedication. Thank you Angel for everything you do - keep up the good work.

